# Car-Sharing in Germany and the environmental impacts of different car-sharing variants

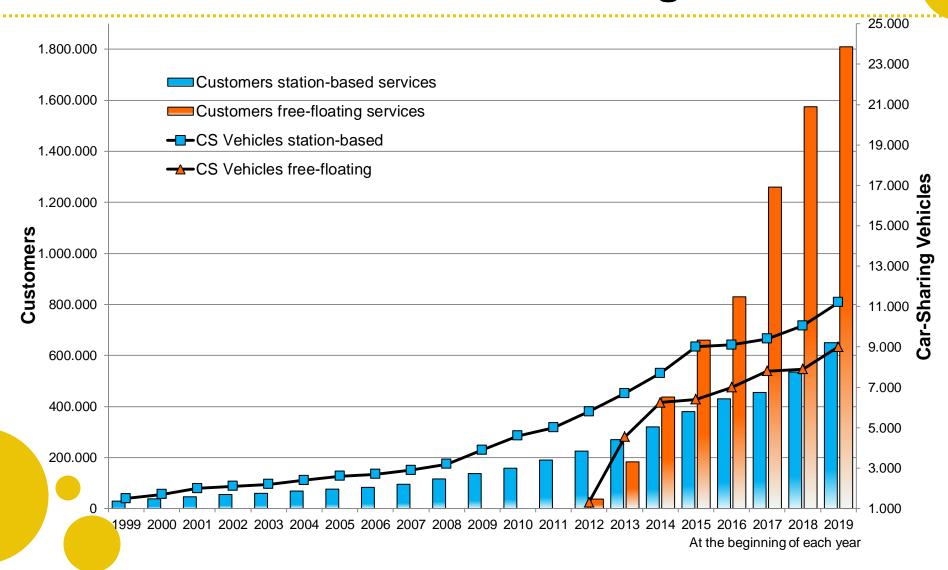
Workshop Car-Sharing – Driving the right direction?

CE Center Policy Research Center

Leuven, 7. November 2019

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from 2006 - 2019

# Car-Sharing Development in Germany station-based and free-floating services



# **Examples for Car-Sharing providers**

(sorted by size)



Das Fahrzeug steht dort, wo der letzte Kunde es abgestellt hat. Man ortet es per Handy.



- 1 car2go
- 2 DriveNow
- book-n-drive (kombiniert\*)
- 4 drive by Mobility
- 5 stadtmobil (kombiniert\*)

#### **Stationsbasiert**

Das Fahrzeug wird an einer Station in der Nähe abgeholt und muss dorthin zurück gebracht werden.



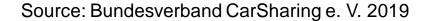
- stadtmobil
- cambio
- teilAuto (Mobility Center)
- 4 book-n-drive
- DB Carsharing

Source: Bundesverband CarSharing e. V. 2019

Combined services = station-based and free-floating vehicles by one provider

# The German Car-Sharing market

About 181 different Car-Sharing services
 176 station-based and combined providers
 5 free-floating providers



# The German Car-Sharing market

- About 181 different Car-Sharing services
   176 station-based and combined providers
   5 free-floating providers
- Station-based services in 740 German cities and smaller communities, where altogether 41 Mio. inhabitants can theoretically use them
- Pure free-floating services in only 18 cities with 10 Mio. inhabitants
   (car2go and DriveNow only in 7 metropolis with more than 600.000 inhabitants and some surrounding cities with OEM factories)

### To combine the best of two worlds



	"classical" station- based CarSharing	free-floating Car- Sharing	Combined Car- Sharing
Predictability of rides/ Possibility of reservation	+		
Spontanious use	(+)		
Best Case: tariffs for km + minutes, with mit automatic transition to tariffs for hours/days/weeks	(-)		
Diversity – from small cars to pickups and busses	+		
Reserved parking place, no search of a free parking place	+		
One way rides: Pick up and give back flexible inside the operation area	-		
Open end rides	-		
Full replacement of your own car	+		

### To combine the best of two worlds





	"classical" station- based CarSharing	free-floating Car- Sharing	Combined Car- Sharing
Predictability of rides/ Possibility of reservation	+	-	
Spontanious use	(+)	+	
Best Case: tariffs for km + minutes, with mit automatic transition to tariffs for hours/days/weeks	(-)	(-)	
Diversity – from small cars to pickups and busses	+	-	
Reserved parking place, no search of a free parking place	+	-	
One way rides: Pick up and give back flexible inside the operation area	-	+	
Open end rides	-	+	
Full replacement of your own car	+	-	

### To combine the best of two worlds



	"classical" station- based CarSharing	free-floating Car- Sharing	Combined Car- Sharing
Predictability of rides/ Possibility of reservation	+	-	+
Spontanious use	(+)	+	+
Best Case: tariffs for km + minutes, with mit automatic transition to tariffs for hours/days/weeks	(-)	(-)	+
Diversity – from small cars to pickups and busses	+	-	+
Reserved parking place, no search of a free parking place	+	-	+
One way rides: Pick up and give back flexible inside the operation area	-	+	+
Open end rides	-	+	+
Full replacement of your own car	+	-	+

# bcs Evaluationproject 2015

#### Städte und Gebiete

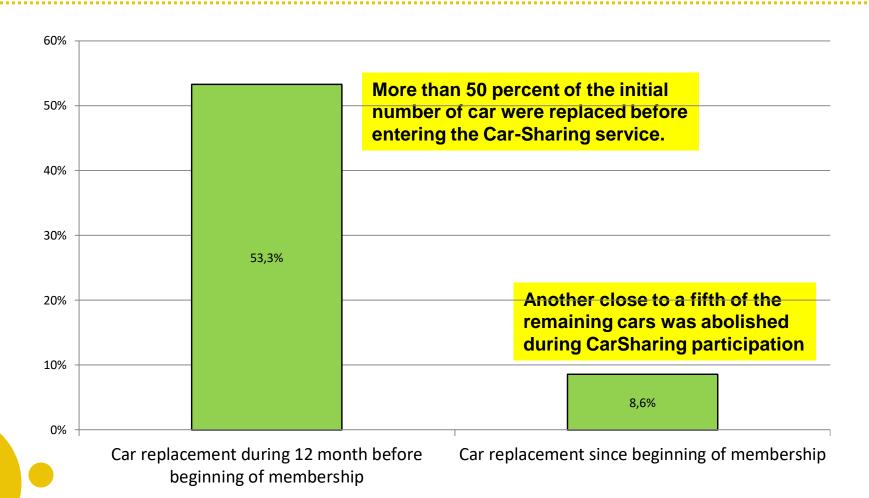
- 12 Cities and one smaller community
- 13 station-based
   Car-Sharing providers



Source: Bundesverband CarSharing e. V. 2016

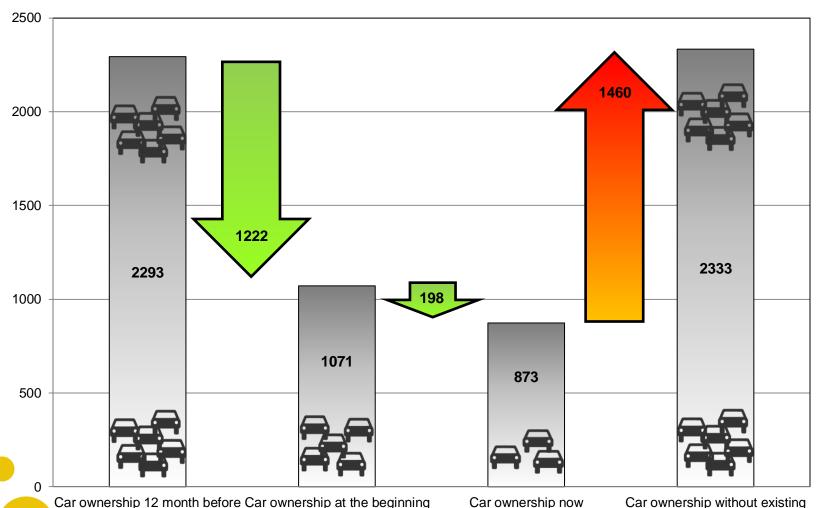


# Reduction of private cars before and during the Car-Sharing membership



(Basis: Number of private cars 12 month before beginning of membership)

# Fluctuation of the car ownership of the interviewed CarSharing users

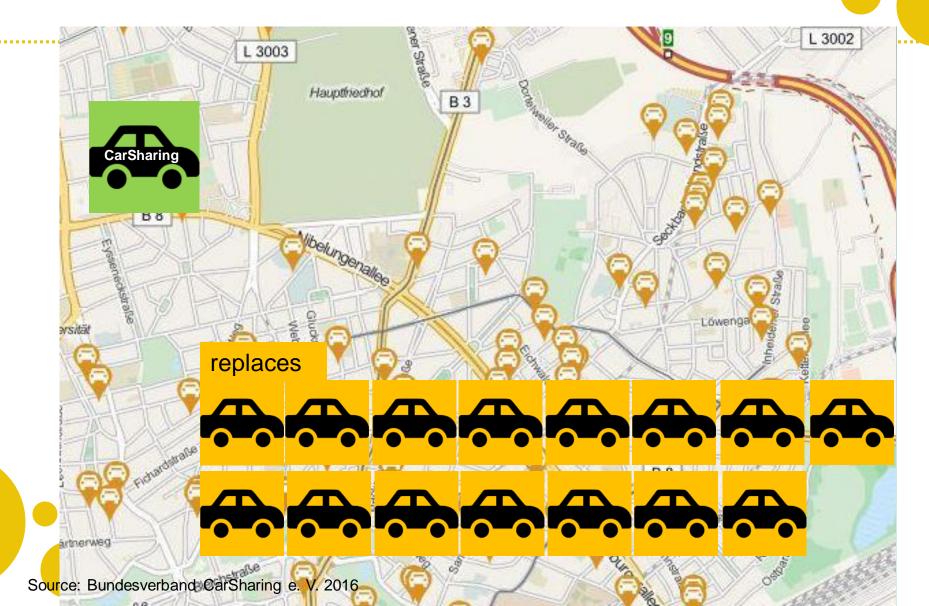


of Car-Sharing

Car-Sharing membership of C Source: Bundesverband CarSharing e. V. 2016 ership now Car ownership without existing of Car-Sharing service

n = 3.512

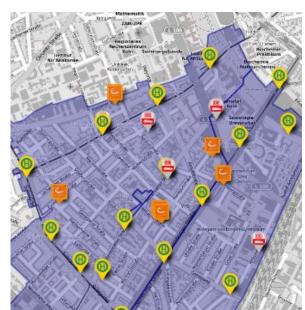
# Each Car-Sharing car replaces an average of 15,3 private cars in the examined city areas



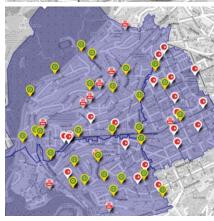
# Study area Cologne: Relief effect through Car-Sharing 1 : 18,6



# bcs STARS Project 2018: Survey with Car-Sharing customers in Frankfurt, Cologne and Stuttgart







- Residential areas near city center
- High availability of all Car-Sharing variants, dense network of Car-Sharing stations
- Highest density of Car-Sharing customers in the city
- Very good Public transport services
- High perking pressure
- Good mix of housing, trade and shopping (daily use)



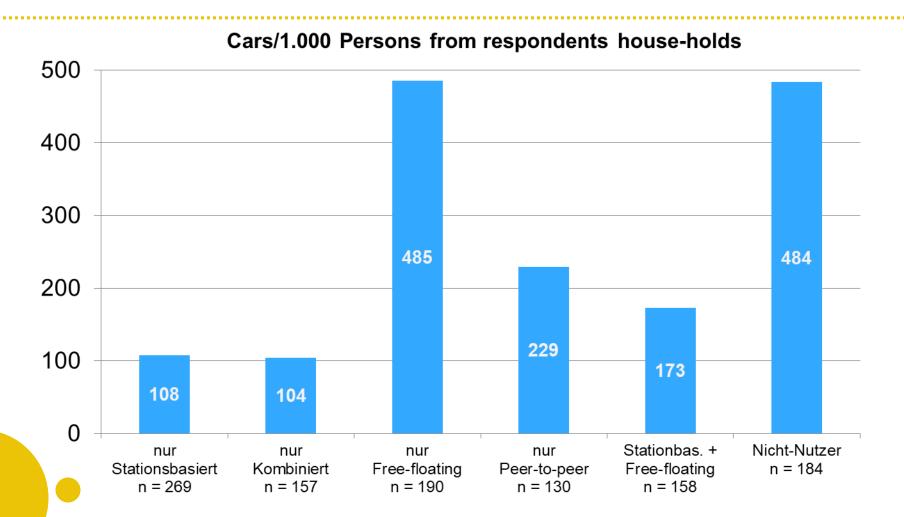
# Distribution of respondents to Car-Sharing variants and combinations

Customer group	Number of respondents	% of respondents
Only Station-based	269	24,0 %
Only Free-floating	190	16,9 %
Only Peer-to-peer	131	11,7 %
Only customer of combined provider	157	14,0 %
Only member of one variant, together	747	66,6 %
Station-based + Free-floating	159	14,2 %
Station-based + Peer-to-peer	15	1,3 %
Free-floating + Peer-to-peer	64	5,7 %
Combined + Stations-based	38	3,4 %
Combiniert + Free-floating	33	2,9 %
Combiniert + Peer-to-peer	2	0,2 %
Combiners of two variants, together	311	27,7 %
Station-based + Free-floating + Peer-to-peer	30	2,7 %
Combined + Station-based + Free-floating	34	3,0 %
Combiners of three variants, together	64	5,7 %
Non-Car-Sharing-User	185	100 %



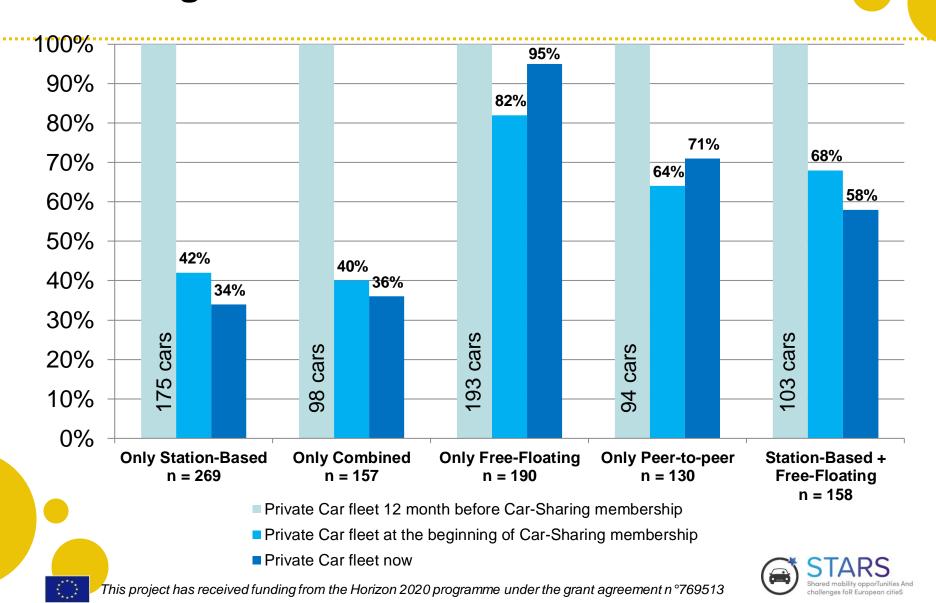


# Motorization with private cars of respondents today



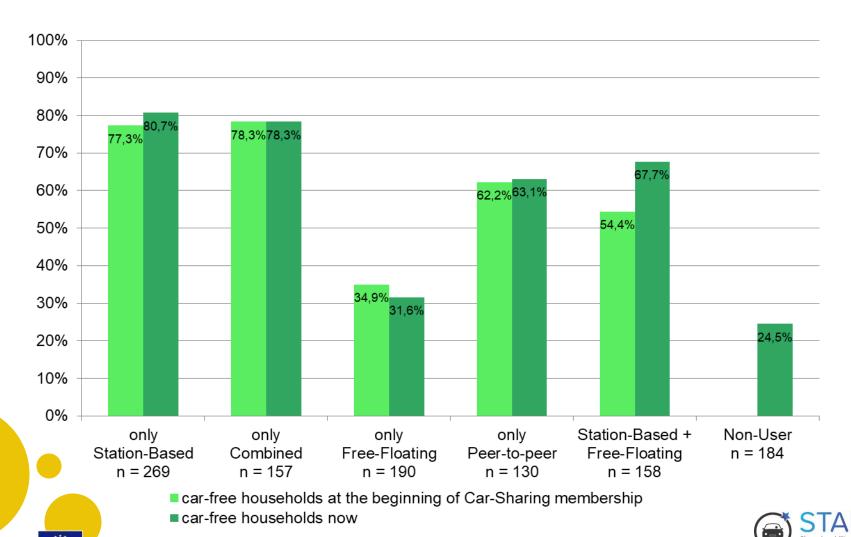


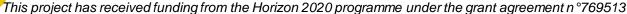
# Development of respondents fleets in Car-Sharing variants



# Development of car-free households of customers in different Car-Sharing variants

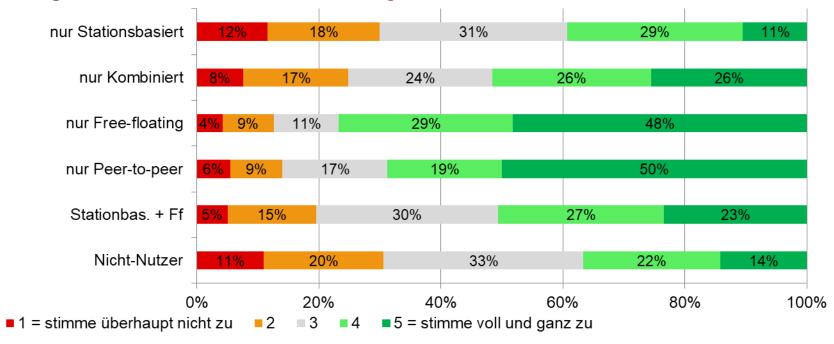






### Attitude towards cars

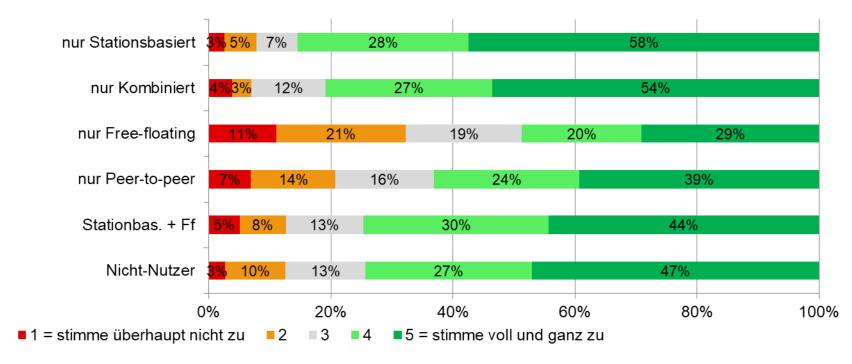
#### Agreement to the statement "Car driving is fun"





### Attitude towards cars

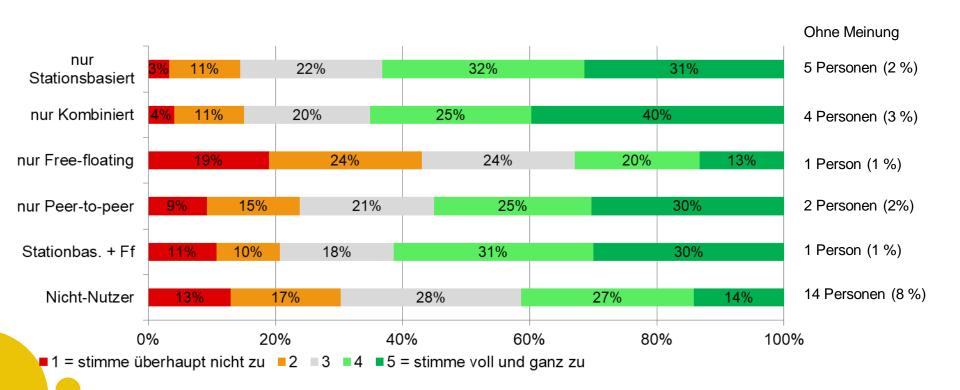
#### Agreement to the statement "A car is a means to an end"





### **Balancing private car to Car-Sharing**

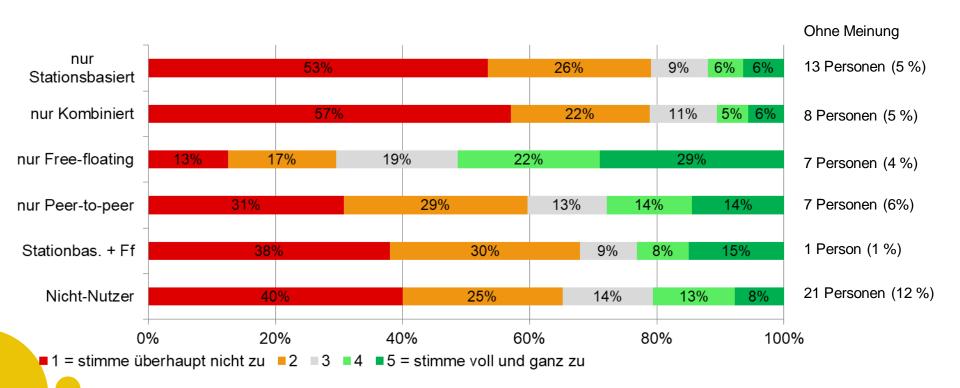
#### Agreement to the statement "Car-Sharing is a full replacement for an own car"





### Balancing private car to Car-Sharing

#### Agreement to the statement "Car-Sharing is more an add-on to my own car"





### **Conclusions**

- The environmental effects of different Car-Sharing variants are totally different.
- Station-based Car-Sharing and Combined services in one hand have a great potential as a full replacement of private cars.
- Pure free-floating services as car2go and DriveNow have not so much environmental potential. Customers use them rather as add-on to their private car.
- Nevertheless there is some environmental potential if customers combine station-bases services and free-floating services from different companies. In this case user with car affine attitudes learn to combine the advantages of both variants.

# Thank you for your attention

(You will find the result of surveys of bcs on the homepage www.carsharing.de)

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